

# Enablers & Barriers to Scale

What we learned from  
Implementation Research on  
Scaling up Playful Parenting



The **LEGO** Foundation





# Agenda

- 1 Opening Remarks**
- 2 Background on Implementation Research & Scale**
- 3 Key Findings**
- 4 Indicators of Scale**
- 5 Moderated Discussion**
- 5 Q&A**



# Playful Parenting Implementation Research



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## Key facts about the study

- **Study period:** 2020 – 2025
- **Geographic coverage:** Bhutan, Rwanda, Serbia, Zambia
- **Study objectives:**
  1. Generate **evidence** on effective pathways to **scaling up playful parenting programs**
  2. Serve as a **learning partner** to the Playful Parenting implementing grantees

# FHI 360 Research Team



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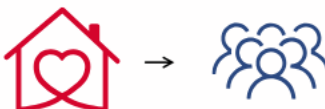


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# Playful Parenting Implementation Research



# PLAYFUL PARENTING INTERVENTION DESIGNS

|                                                                                                                        |  Provider Status          |  Type of Caregiver Engagement      |  Intensity of Contact                                     |  Target Scale |
|------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|
| <b>BHUTAN</b><br> Save the Children.    | <br>Health Assistants     | <br>Group Sessions                 | <b>12 → 9</b> sessions<br> monthly                        | <b>Nationwide</b><br><b>80K+</b> caregivers<br><b>56K+</b> children                              |
| <b>RWANDA</b><br><br><b>FXB</b> RWANDA | <br>Volunteers (IZUs)     | <br>Home Visits                    | <b>12</b> home visits<br>+ <b>2</b> boosters<br> weekly   | <b>3</b> districts<br><b>10K+</b> children                                                       |
| <b>SERBIA</b><br>                    | <br>Home Visiting Nurses | <br>Home Visits                   | <b>8</b> home visits<br> staggered from newborn-2 years | <b>6 → 34</b> municipalities<br><b>300</b> nurses                                                |
| <b>ZAMBIA</b><br>                    | <br>Volunteers (CBVs)   | <br>Home visits → group sessions | <b>7 → 4</b> home visits<br> 1-3 months apart           | <b>2</b> districts<br><b>1020</b> providers trained<br><b>50K+</b> families                      |

# Defining scale



# Defining scale

- There is no hard, universal definition of what constitutes **sufficient scale**
- Even the **smallest health/ education systems serve hundreds of thousands of families**



ExpandNet (WHO, 2009) defines scale as:

*Deliberate efforts to increase the impact of innovations successfully tested in pilot or experimental projects so as to benefit more people and to foster policy and program development on a lasting basis."*

WHO (2009) *ExpandNet: Practical guidance for scaling up health service innovations*. Geneva, Switzerland: World Health Organization.

# What are the different types of scale?

## HORIZONTAL

- **Geographic reach** to new subnational areas
- **Larger numbers** of caregivers
- **Impact at scale:** changing parenting behaviors and child outcomes for larger numbers of families

## VERTICAL

- **Integration** into government health system (policy, budget/resource allocation)
- Existing human resources, information systems, and capacity to implement

# Key Findings





# BHUTAN

## Horizontal Scale



- Scaled to **all districts nationwide** in 2023
- Attendance rate of eligible families ranged across districts; **average is 44%**
- Requests by workforce to make **incentives available for eligible families**
- Attendance of at least one session predicts **0.64 point improvement** in responsive stimulation on the HOME inventory

Prescription to Play/C4CD+



Health  
Assistants



Group Sessions



Nationwide



# BHUTAN

## Vertical Scale



- Executive order indicates **full institutionalization**, program mandated in all health facilities
- Program **aligns to key flagship health programs** – disability, mother & child health, etc.
- Program indicators **integrated in the health information system**; limited monitoring and supervision.
- Health assistants (HAs) are **part of system workforce**; implementing several programs leading to **overburden**
- Pre-service and refresher in-service **training integrated into core university curriculum**

Prescription to Play/C4CD+



Health  
Assistants



Group Sessions



Nationwide



# RWANDA

## Horizontal Scale



- Program was implemented in **three districts** ( Ngoma, Nyanza & Rubavu), and received donor funding to replicate in fourth (Musanze)
- The **training and regular supervision**, as well as the structured training manual were **appreciated by volunteers**, and still used by IZUs
- The program **upheld equity** by supporting parents in the lowest SES who need support

Sugira Muryango



Volunteers  
(IZUs)



Home Visits



3 districts,  
replicated in 4<sup>th</sup>



# RWANDA

## Vertical Scale



- **Strong commitment from government** as the programs fits into the Integrated ECD implemented by the government
- **Multisectoral teams** were established to continue supporting program, but were **not sustained**
- **Lack of a clear exit plan** and continued support for volunteers once the program ended
- Only **28% of volunteers continued to meet families**
- Positive feedback from government **did not result in integration** – no indication that existing agencies could assume programs supervision

Sugira Muryango



Volunteers  
(IZUs)



Home Visits



3 districts,  
replicated in 4<sup>th</sup>



# SERBIA

## Horizontal Scale



- Program piloted in **6 municipalities** and later expanded to a **total of 34**; municipalities had a **strong desire to adopt** the program
- **Reaching eligible families was a challenge**: 53-63% of families received nurse visit, but **only ~26% reported receiving guidance on play and communication**
- **Shortage of trained nurse providers**; **43%** of nurses reported feeling **overworked**, less than 50% received supervision
  - Nurses were **highly motivated**, with **90%** feeling respected and appreciated
- **No differences** associated with home visit; higher parenting outcomes (1.25 points on the HOME) if caregiver recalled play content as part of visit

### Playful Parenting Program



Home Visiting  
Nurses



Home Visits



34  
municipalities



# SERBIA

## Vertical Scale



- Program **embedded into an ongoing home visiting schedule**, but most visits **focused on the newborn stage**
- Strong multisectoral collaboration at the **local level**; coordination of local governments by the Standing Conference of Towns and Municipalities
- Supportive supervision pilot conducted with positive feedback from providers, but **likelihood of institutionalization is unclear**
- **Flexibility of the program** supported adoption, but posed **challenges to institutionalizing vertically**

### Playful Parenting Program



Home Visiting  
Nurses



Home Visits



34  
municipalities



# ZAMBIA

## Horizontal Scale

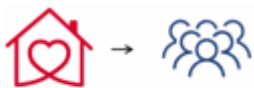


- Program operated in two districts, Katete and Petauke; **36% of targeted families were reached** by the program, which **transitioned to group session modality** to expand reach
- Community Based Volunteers (CBVs) **satisfied with the program**, village leaders supported it, parents expressed demand
- **Lack of compensation/incentives** for workforce and **transport** issues; need for **translation** of materials and their **adaptation to intensity** required
- **No differences** associated with home visits; around 2.9 points difference on the HOME for those participating in group sessions within program districts

Care for Child Healthy  
Growth & Development



Volunteers  
(CBVs)



Home visits →  
group sessions



2 → 4 districts\*

\*Comparison districts (Chipata & Chongwe) now operating at scale



# ZAMBIA

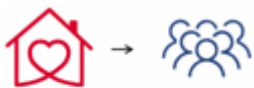
## Vertical Scale



- Availability of **CBV workforce**, with a **strong foundation in the community; strong involvement of line ministries** at district level in the training and implementation oversight
- **Multisectoral committees exist at all government levels** from national to district level
- Concerns **about attrition of the workforce** due to **lack of incentives**, a registry for providers to support payments has been launched
- **Information system** for monitoring & supervision **not effectively used** to improve the quality of delivery



Volunteers  
(CBVs)



Home visits →  
group sessions



2 → 4 districts

\*Comparison districts (Chipata & Chongwe) now operating at scale

## In summary...

- All four programs **reached intended scale at subnational level**
- Program **reach and uptake** by participants was a **consistent challenge**
- Numbers of **frontline providers trained** **were not sufficient** to meet demand
- System institutionalization ranged from **limited to full**, with the MOH in Bhutan signing an executive order that “**fully integrated the program into routine health care services**”
- Impact on parenting outcomes was mixed; **child outcomes were higher for program participants in Bhutan** but not in other countries

## Level of Horizontal Scale

% of sampled caregivers in target areas reached by program intervention in 2023-4

| Country | Level of Scale    | % surveyed families reached |
|---------|-------------------|-----------------------------|
| Bhutan  | Nationwide        | 44%                         |
| Rwanda  | 3 districts       | 16%*                        |
| Serbia  | 34 municipalities | 53%-63%                     |
| Zambia  | 2 districts       | 36%                         |

\*In Rwanda, the program's eligibility criteria limited the number of potential participants

# Key takeaways

## 1 Focus on effectiveness and scalability of interventions

- Interventions must be designed in a modality that can be scaled and sustained with existing system resources
- Evidence of effectiveness in improving parenting and child outcomes is crucial

## 2 Ensure government ownership for scaling up at the outset

- Government buy in and alignment is crucial for the training, quality assurance and retention of frontline providers and must be planned for from the start
- Choice of frontline providers must consider the cost implications for delivering service with quality

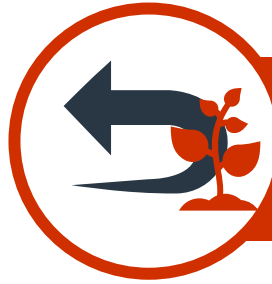
## 3 Continuously examine evidence and plan for iterations

- Continuous learning, including across programs within a country/ system is critical to reaching impact

# Indicators of Successful Scale



# Horizontal Indicators



How has reach and coverage been expanded in your opinion? What is the evidence that reach has been achieved?

## DEMAND

Evidence through attendance and advocacy that **families want the program.**

## REACH

**Continuous expansion** to new districts and to all eligible families.

## EQUITY

**All eligible families**, particularly **vulnerable** ones, have access.

## WORKFORCE

A sufficient number of **providers are being trained and supervised.**

# Vertical Indicators



WHAT activities help sustain the program going forward once the resource team leaves?

## MULTISECTORALITY

Stakeholders **from many organizations and ministries** are engaged.

## ADOPTED

Government is willing and able to **adopt and implement** the program.

## POLICY, BUDGET

Government has solidified the program with **policy and finances**.

## INTEGRATED IN SYSTEM

**Workforce is integrated** into the health system and its information management.

# Moderated Discussion



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## A Phased Approach to Scaling



**2019-2021/2**

**5 Districts**

Evaluated fidelity and effectiveness



**2022-2023**

**Nation-wide coverage**

Quality improvement based on findings.

Mass media campaign

Distribution of play materials & videos



**2024-2025**

**Nation-wide coverage**

Co-design of the final sustained model.

Balancing Supply and demand

**SERVICE DELIVERY**

**COMMUNICATION**

**ATTENDANCE**



Rwanda

# An Evidence-Based Approach to Scaling Quality Home-Visits to promote ECD and prevent violence in Rwanda's Most Vulnerable Families.

Knowledge from the earlier Family Strengthening Intervention for HIV-affected families and prior evaluations of Sugira Muryango have shown evidence of its effectiveness and served to inform adaptations of the intervention as it is currently constituted.



Family-based promotion of mental health in children affected by HIV: a pilot randomized controlled trial

Theresa S. Betancourt<sup>1</sup>, Laura C. Ng<sup>2,3</sup>, Catherine M. Kirk<sup>1</sup>, Robert T. Brennan<sup>4</sup>, William R. Beardslee<sup>5</sup>, Sara Rinaldi<sup>6</sup>, Christine Mwakishi<sup>7</sup>, Estrella Nkomoana<sup>8</sup>, Sylvie Mukamugema<sup>9</sup>, Basile Niyonsheje<sup>10</sup>, Geoffrey Kalisa<sup>11</sup>, Cyndee F. Bradstreet<sup>12</sup>, and Vincent Seedless<sup>13</sup>

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Integration of prevention of violence against children and early child development

Large-scale rollout of programs on early child development and prevention of violence against children can be challenging for many reasons, including the need to address the health, social, educational, and child protection sectors. This paper discusses the importance of integrating these sectors and the role of community-based workers in providing integrated services. The paper also discusses the importance of addressing the needs of children with disabilities and the role of community-based workers in providing integrated services.



Integrating social protection and early childhood development: open trial of a family home-visiting intervention, Sugira Muryango

Theresa S. Betancourt<sup>1</sup>, Emily Franchetti<sup>2</sup>, Catherine M. Kirk<sup>1</sup>, Robert T. Brennan<sup>4</sup>, Laura Rinaldi<sup>6</sup>, Basile Niyonsheje<sup>10</sup>, Christine Mwakishi<sup>7</sup>, Estrella Nkomoana<sup>8</sup>, Sylvie Mukamugema<sup>9</sup>, Geoffrey Kalisa<sup>11</sup>, Cyndee F. Bradstreet<sup>12</sup>, and Vincent Seedless<sup>13</sup>

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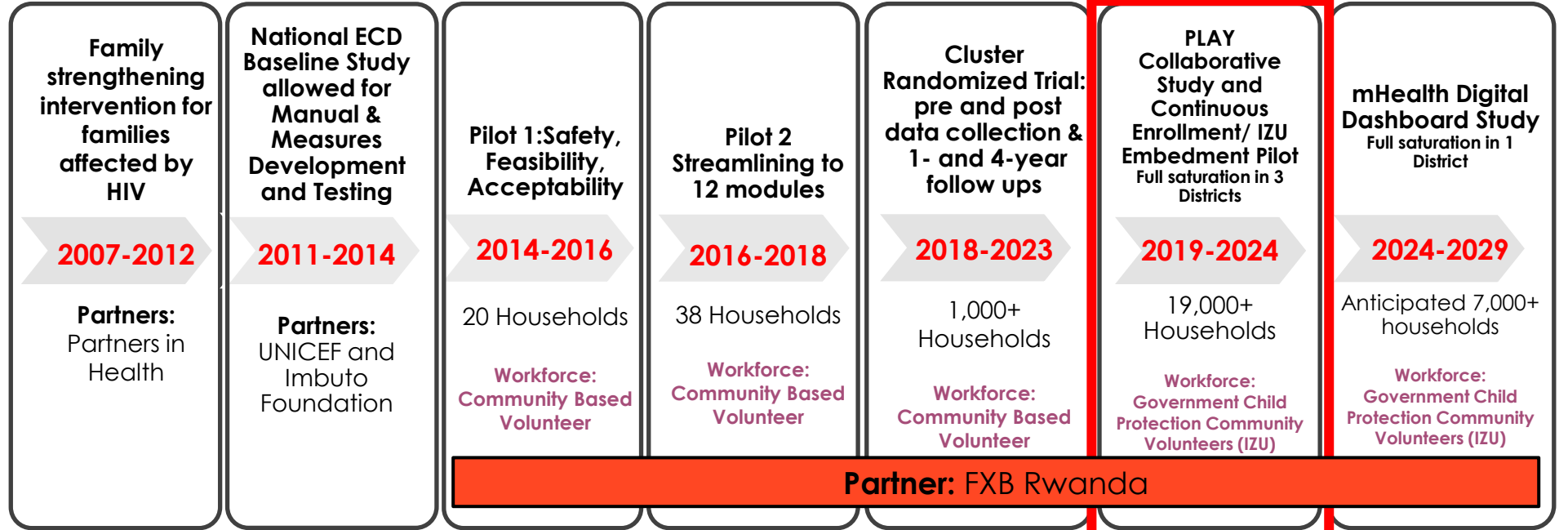
Journal of Child and Family Studies (2020) 29:1804–1817

ORIGINAL PAPER

Lay-worker Delivered Home Visiting Promotes Early Childhood Development and Reduces Violence in Rwanda: A Randomized Pilot

Dale A. Bantah<sup>1</sup>, Jordan Farnsworth<sup>2</sup>, Shauria M. Muryango<sup>3</sup>, Robert T. Brennan<sup>4</sup>, Cara M. Antonacci<sup>5</sup>, Vincent Seedless<sup>6</sup>, Charles Ingabire<sup>7</sup>, Kalisa Godfrey<sup>8</sup>, Stephanie Bazubanza<sup>9</sup>, Odette Uwimana<sup>10</sup>, Alex Kamukama<sup>11</sup>, Basile Niyonsheje<sup>12</sup>, Laura B. Rawlings<sup>13</sup>, Aisha Yousafzai<sup>14</sup>, Theresa S. Betancourt<sup>15</sup>

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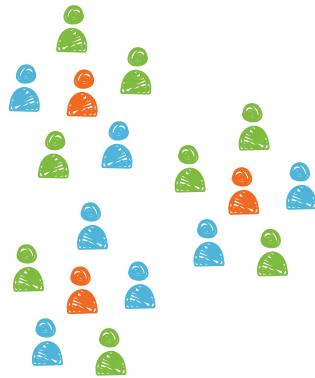




Serbia

# Scaling Up Playful Parenting

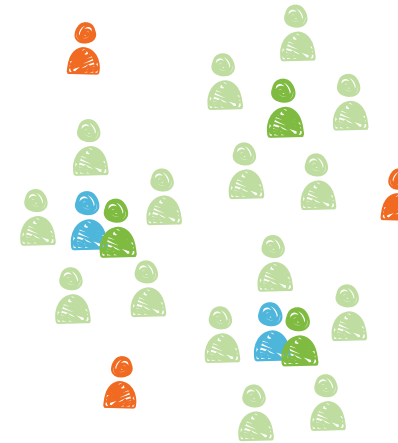
Consortium-Expert Communities developing program elements



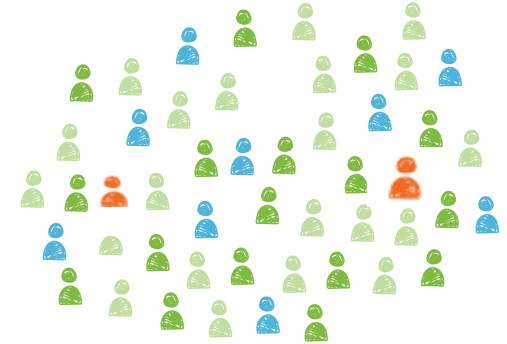
Master trainers and trainers learning together



Phase 1 – Strengthening 6 Model Centres



Phase 2 – Strengthening 29 learning sites



2016

2018

2019

2020

2021

2022

2023

2024

2025

National Program on ECD

Call for Action on ECD

Service delivery priorities Covid-19, Cross-sectoral integration

Innovated service delivery modalities - Teleworking

5 model centers, first local measures programmed, local policy formulation

29 learning municipalities, local measures programmed, local policy formulation

Intermunicipal exchange, cont. mentorship supervision, Mobilisation, national grants

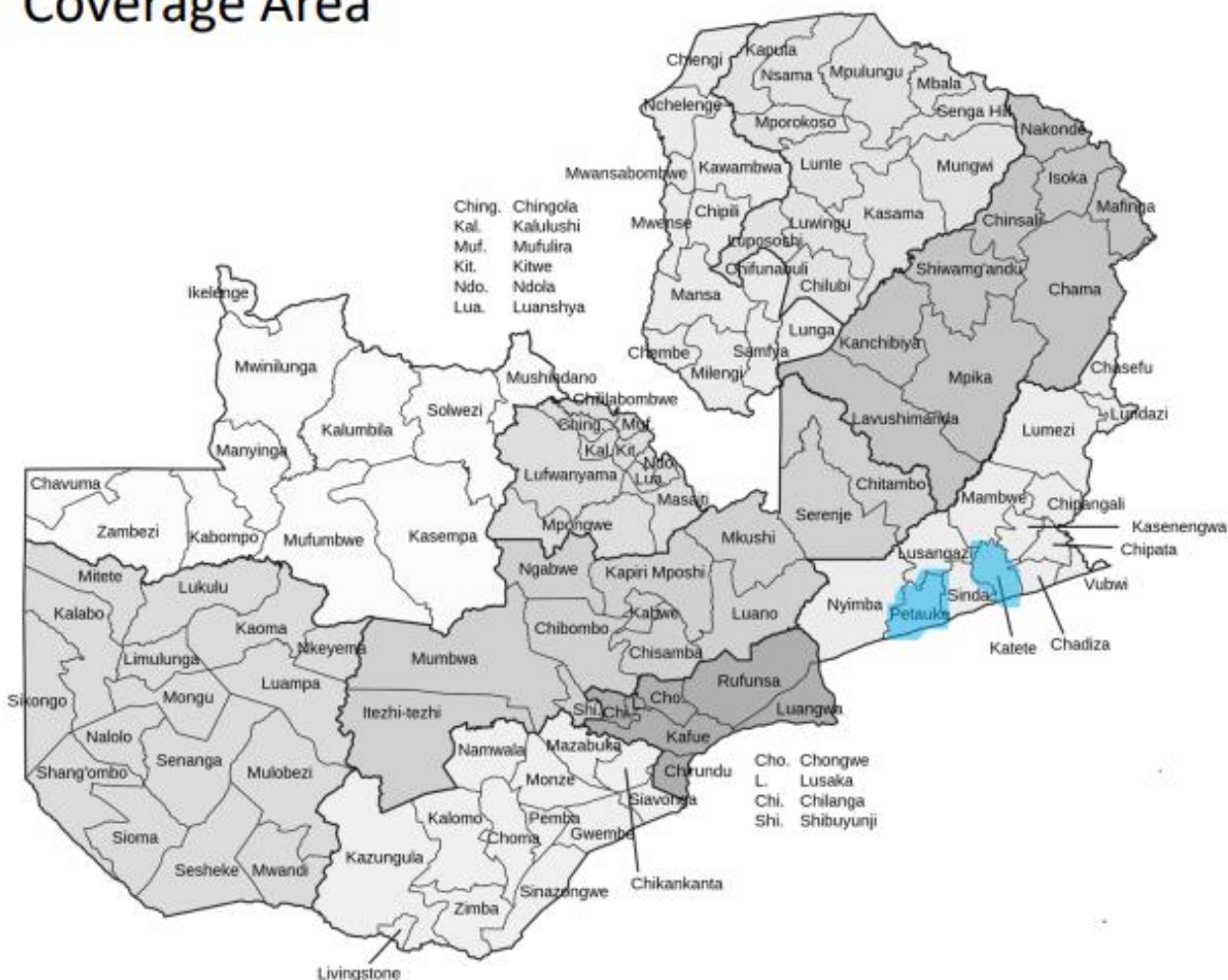
National-Level advocacy, Benchmarking, national grants

Local programming and scaling, bylaws, advocacy for cross-sectoral NPA



# Zambia

## Coverage Area



## KATETE

(10 programming sites; 7 built Mphalas:

*Chamikango      Chikoti      Kamwela*

*Katambala*      *Kholowa*

*Galamukane*      *Gombeza*

## PETAUKE

10 programming sites and 2 low-cost  
ECE structures constructed

# Q&A



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# Thank you!

Scan to view Playful  
Parenting resources!



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# References

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- Kohl, R. and Cooley, L. (2025) ***The Mainstreaming Tracker: A tool for assessing and managing the adoption of systematic approaches to scale by development funders***. Published online: Scaling Community of Practice. Available at <https://scalingcommunityofpractice.com/wp-content/uploads/2025/03/Final-Mainstreaming-Tracking-Tool-V2.pdf>
- WHO (2024) ***Designing, implementing, evaluating, and scaling up parenting interventions: a handbook for decision-makers and implementers***. Geneva, Switzerland: World Health Organization
- WHO (2009) ***ExpandNet: Practical guidance for scaling up health service innovations***. Geneva, Switzerland: World Health Organization. Available online at <https://media.expandnet.net/file/root/who-expandnet-practical-guide-published.html>

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